



Count on Collins, count on success.

Collins Computing Overview

Number one for value

What is it, exactly, that business professionals value in financial and business management software?

We find that it's more than just software functionality. No matter what features you are looking for in a software solution, nothing is more important than building a solid, responsive relationship with your solution provider. That's why you'll be interested in Collins Computing. You see, our people are relationship experts. They work for you—and with you—to improve your organization's productivity and success. With Collins Computing, you'll find remarkable people, advanced Microsoft software technology, and innovative service solutions.

It all adds up to total value.

A Factor in your success

Since 1986, Collins Computing has been committed to helping businesses implement and embrace new software technology. We're located in Southern California with consulting partners around the world—providing local and global customer support to keep your Microsoft Dynamics implementation running smoothly.

We know that to do our jobs well, we must deliver a full-service solution that adapts to your changing needs. Whatever your implementation requires—system evaluation, software customization, training, technical support, IT services—we provide all the necessary expertise and services.

Collins Computing surrounds your business with a comprehensive support network. Our personnel have the industry experience, technical expertise, training, and empowerment to deliver complete customer satisfaction. The day-to-day involvement of your Collins Computing relationship manager ensures that all issues receive attention from the appropriate resources, and that the little things don't fall through the cracks.

Partners in your productivity

In today's marketplace, being nimble and responsive is essential. Your business requires immediate, actionable information and decision support tools delivered in an easy-to-use format.

Collins Computing is proud to represent Microsoft Dynamics, the premier business management solution. Microsoft Dynamics award winning products automate essential business functions and enhance the strategic value of financial and operational information.

Fast Facts

Company Profile

Collins Computing has been serving Southern California businesses for over 20 years, and has consultants and customers around the world. Collins Computing is the only company worldwide to be named in the top 1% of Microsoft's partners since 1995.

Solutions

Microsoft Operating Systems

Microsoft Dynamics:

- ◆ GP
- ◆ CRM
- ◆ AX

Citrix

Software Development

Hosted Services

Let's Talk Some Numbers...

Facts about Collins Computing and Microsoft

- ◆ Collins Computing is the only solution provider who has been in the top 1% of Microsoft partners worldwide since 1995
- ◆ Collins Computing supports the greatest number of Microsoft Dynamics installations in California
- ◆ Collins Computing has implemented many of the largest Microsoft Dynamics installations worldwide
- ◆ Collins Computing has over 40 Microsoft certified consultants who are ready to work for you.

Exponentially better products

Microsoft continues to blaze new trails by creating technology to empower businesses to reduce costs, increase efficiency and provide new revenue opportunities. Microsoft Dynamics products provide rapid implementation, ease of use, and scalability. It's easy to see why Microsoft Dynamics is the industry leading front and back office management solution to small and medium sized businesses worldwide.

The Microsoft Dynamics products support all of your business management needs, including:

- ◆ Financials
- ◆ Distribution
- ◆ Supply chain
- ◆ eBusiness
- ◆ Project accounting
- ◆ Human resource management
- ◆ Sales and marketing management
- ◆ Customer service and support
- ◆ Customer relationship management

Out of the box or fully customized, your Collins Computing relationship manager can help you select which products and services are right for your business.

Completing the equation

The relationship between Microsoft and Collins Computing allows you to have a proven solution from a proven provider. Microsoft Dynamics is a world-class product line, currently used by hundreds of thousands of customers in over 150 countries.

Collins capabilities in software customization and development, application integration, tailored training and local support enable you to quickly take advantage of the power of the Microsoft Dynamics products, adapting them to fit your business processes. At Collins Computing, our aim is to help you maximize the value of your software investment.

Multiply your options

Choosing a solution provider is one of your most important decisions when implementing technology. What sets Collins Computing apart from the competition? It's our single-source capability to deliver a comprehensive Microsoft Dynamics solution, coupled with consistently high levels of service and support. We work with you to help your business meet its goals.

Collins Computing believes that people learn by doing— at your location using your data. Our onsite training programs are designed



Microsoft Business Solutions
ISV/Software Solutions

to best meet the needs and abilities of your staff. By the time the software is implemented, everyone at all levels of the organization will be ready to use your solution to its full potential.

The technical help you need is a toll-free call away. Fulltime employees—not contractors—staff the Collins Computing support department. We work on an inbound call basis, so you get through to the people that can help you without waiting for a call back hours later. And Collins Computing knows your installation because we perform the initial implementation. This responsive process results in quicker program resolution, allowing you to stay productive on your Microsoft Dynamics solution.

Your relationship manager, a Microsoft Certified Professional, will evaluate your existing infrastructure and recommend a complete solution for your implementation including configuring your network, recommending hardware upgrades, and fine-tuning your system for optimal performance. As your network grows, you can easily scale the solution to meet the demands of your expanding environment.

Our engineers are continually trained to maintain their expertise in the most up-to-date technologies from Microsoft and Citrix. Today's Microsoft systems require experienced IT professionals who understand the complexities of the hardware, software, and human components of a network. We bring the skills and experience to optimize your Microsoft Dynamics implementation.

Do the math...

...and you'll find that few companies are capable of providing the scope of services that Collins Computing delivers. When it comes to setting up your Microsoft Dynamics software, we have everything you need to do a complete implementation. That's why we have become renowned for innovative software and service solutions for companies of all sizes, with varied needs.

It's our exceptional level of commitment that ensures you get maximum value from your software investment. When you add up all that we offer, you'll see why so many businesses count on Collins Computing.

You can count on Collins Computing to increase your bottom line.

Give us a call at 800.943.9211 today.



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