

**FOR IMMEDIATE RELEASE**

For Additional Information:

**Collins Computing**

Randy Forkner

(949)457-0500

[randy@collinscomputing.com](mailto:randy@collinscomputing.com)



**Collins Computing's Customer "The Salvation Army Western Territory USA"  
Recognized for Achievements**

*Earns Microsoft Business Solutions Pinnacle Award for Overall Excellence*

**MISSION VIEJO, CA** - April 15, 2003 - The Salvation Army Western Territory USA headquartered in Long Beach, California was recently honored by Microsoft Business Solutions, a leading provider of integrated, end-to-end business applications, with a 2003 Pinnacle Award for outstanding business achievements. The Salvation Army Western Territory USA earned a Pinnacle Award for Overall Excellence at Convergence 2003, Microsoft® Business Solutions' annual customer conference.

The Pinnacle Awards, established in 1997, are presented yearly and recognize Microsoft Business Solutions customers that have been nominated by Microsoft Business Solutions customers, partners and team members, and have achieved notable accomplishments with the Microsoft Business Solutions applications they are using. Pinnacle Awards were presented in 10 categories: Education, Teamwork-Great Plains, Teamwork-Solomon, Evangelism, Customer Service, Innovation-Great Plains, Innovation-Solomon, Business Analytics, Fast Track, and Overall Excellence.

The Salvation Army Western Territory USA was selected for the Overall Excellence Award because it demonstrates excellence across multiple award categories and demonstrates superior education, teamwork, customer service, evangelism, innovation and business analytics skills.

As evangelism is an integral part of The Salvation Army's mission, it's not surprising that this organization is one of Microsoft Business Solutions' most enthusiastic evangelists. With a reputation for financial integrity built by keeping administrative and overhead costs low, Microsoft Business Solutions - Great Plains helps The Salvation Army become more efficient in serving their clients and their mission.

The Salvation Army Western Territory USA has been working with Microsoft Business Solutions reselling partner Collins Computing of Mission Viejo, CA since 1997. Collins provides the full service solution that The Salvation Army needs - centralizing their accounting systems, modernizing their IT infrastructure, and customizing the software for their not-for-profit needs.

It has been an outstanding year for Collins Computing. Collins won the "Outstanding Partner of the Year, U.S. Single Location" at the Microsoft Business Solutions' Partner Conference, Stampede in September, and now their customer was given the highest honors at the customer conference.

"The right VAR [value added reseller] makes all the difference," says Envoy John Waterton, Director of Accounting Systems at The Salvation Army Western Territory. "We are very fortunate to have found a company that listens to our needs, and advises us on the best path for our current and long-term needs. Thanks Collins for helping us achieve our goals. We are honored to receive this award."

### **About Collins Computing**

Collins Computing, Inc. is a Microsoft Gold Certified Business Solutions Partner specializing in the Great Plains Edition and Microsoft Customer Relationship Management solution. Located in Southern California and founded in 1986, the company handles all aspects of implementations including software customization and development, project management, IT services, training and support. For the past eight consecutive years, Collins Computing has been a member of Microsoft Business Solutions' Inner Circle, representing the top echelon of Microsoft Business Solutions' global reselling partner channel. In September 2002, Collins Computing was named "US Outstanding Partner of the Year 2002-2003" for Microsoft Business Solutions.