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Collins Computing

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Collins Computing Named ``Killer VAR" By Accounting Today

MISSION VIEJO, CA – June 27, 2002 – In a special supplement to Accounting Today and Accounting Technology magazines, Collins Computing Inc. has been selected as one of only 10 "Killer VARs" from across the nation.

Being designated a Killer VAR is a great honor, especially this year when the slowing economy allowed only the strong VARs to survive, and left even fewer to thrive. Collins Computing has maintained its footing by maintaining a singular focus on Microsoft Great Plains Business Solutions.

"Other VARs offer variety. We offer a deep level of expertise," said Steve Collins, president and founder of Collins Computing. "Our business strategy is to put ourselves in the position to address all the needs of our clients.

"We add value by extending the financial software into core business processes, like manufacturing, distribution and professional services; and by offering supporting services like network administration and custom development."

The next step for Collins is ramping up both the marketing and consulting expertise to take on the Microsoft CRM offering, due to be released 4th quarter of 2002. Microsoft selected Collins Computing as one of 16 beta-testers nationwide. Collins has already felt steep demand for the Microsoft CRM and is preparing for 2003 to be another "killer" year.

About Collins Computing

Collins Computing is a value added reseller specializing in Microsoft Great Plains Business Solutions. Located in Southern California and founded in 1986, the company handles all aspects of implementations including software customization and development, project management, IT services, training and support. Consistently recognized for both sales and service excellence, Collins Computing has been one of Microsoft Great Plains' "Top 1%" Inner Circle Partners since 1995.

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